

Fees

Price check your compliance services – rate your fees now

With the market suggesting increased pressure on compliance services, it is imperative to price your common services right.

Our TYPICAL FEES FOR COMMON SERVICES REPORT will highlight the average fees being charged for these services. Register NOW.

The Typical Fees for Common Services Report is key to confirming how your typical fees for compliance services compare to your peers and general market expectations.

While your firm does not wish to be the most expensive in town, it shouldn't be the cheapest either. It is amazing how often we review such data with practices only to find that they are missing the opportunity to recoup better fees from these essential services.

In addition to having a positive influence on your bottom line, this data can impact upon your practice value and sale price.

This core tool is now central to many firms' benchmarking activities.

The report reviews and illustrates:

Minimum, average and maximum charges for:

Partnership, company, superannuation, trust and I returns, as well as superannuation set up fees and audits of both company and super funds.

Now including ASIC annual return fees, FBT returns as well as trust and company set-up fees.

Data based on location, partner number and practice gross fee size.

Participating firms have the added bonus of receiving a **FREE** comparison of their typical fees compared to peer firms.

For firms not wishing to provide data, you too can obtain this report as a non-participant.

Reports will be available from **29 March 2019**.



Professional Informationalists®

ABOUT US

At Rob Knights & Co we have worked with the professions in Australia for over 40 years. Michelle Knights, as Principal, Director and Licensee-in-Charge is a presenter, consultant and adviser to the professions. She is author of our suite of benchmarking surveys, our industry newsletter, MAP Memo and is a regular blogger. Michelle is a licensed practice broker, a popular keynote speaker at industry events and also facilitates internal partner retreats and strategic planning sessions. It is this in-depth knowledge and experience that enables us to offer a completely holistic understanding when it comes to the professions. Please visit our website: www.robknights.com.au for a comprehensive list of our services.

See next page for registration details



2019 TYPICAL FEES FOR COMMON SERVICES REPORT

Form completion options:

1. To complete and submit this form electronically, use Adobe Acrobat Reader. You can download a free version at <https://get.adobe.com/reader/otherversions/>
2. To complete manually, print out the form, fill in by hand, scan and email back to services@robknights.com.au or post to:
Rob Knights & Co, Suite 11, 67 Wanganella Street, Balgowlah NSW 2093
Ph: (02) 9233 4333 FreeFax: 1800 242 001

PRICE (includes GST)

Participating Firm*	\$165
Non-participating Firm	\$275

***To be considered a participating firm** data must be supplied. A template will be e-mailed to you following your registration to outline the required data and assist with its provision. Reports can be purchased by firms not wishing to provide data. Where firms elect not to return completed templates at all, a refund or transfer may be requested less a \$55 handling fee or the registration can be changed to a non-participating firm with payment of the additional sum.

- Registrants acknowledge that the Typical Fees for Common Services Report is protected by copyright legislation for use solely within the office of the registered firm. Provision of this report in any form to external parties is in breach of this Act.
- Reports are now despatched by email only.

REGISTRATION & TAX INVOICE

ABN: 50 001 084 920

Contact Person: _____

Firm: _____

Postal Address: _____

Postcode: _____

Phone: _____

Fax: _____

Email: _____

Will your firm contribute data to this process?

Yes *or* No

Payment enclosed:

Participating Firm @ \$165 *or* Non-participating Firm @ \$275

Payment method:

EFT
Account name: Rob Knights Services Pty Ltd
BSB: 082 057; Account No: 56889 9952

or

Cheque enclosed (payable to Rob Knights Services Pty Ltd)

or

MasterCard Visa Amex

Cardholder's name: _____

Card number: _____

Expiry Date: _____

Signature: _____

[Download instructions for signing forms](#)

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